

March 29, 2016

To whom it may concern:

In the nearly 5 years that I have known and worked with Ken Dawson, I have always found him to be a highly competent and results oriented Supply Chain Executive. Being instrumental in the recruitment and hiring of Ken at PCMC, the attributes I saw in him at that time never wavered during his tenure at PCMC or in his regular interface with the Corp. Global Supply Chain (GSC) team. Ken is always cooperative and supportive of Corp. initiatives, and although fully engaged in his divisional responsibilities, he is always willing to assist in offering his guidance and leadership to the GSC as well.

Ken's vast and diverse experience and expertise, inclusive of his strong knowledge of ERP systems and advanced supply chain strategies, standardized organizational processes, and certification in Lean-Six Sigma processes in DMAIC, has all resulted in numerous accomplishments and successes at PCMC, while greatly enhancing the overall professional development of Ken's staff. Along with the successful implementation of ASN notifications, consignment and Kanban programs, and supplier vending systems, Ken and his team also established an extensive tracking and key metrics platform that directly resulted in improved on time delivery, cost and inventory reductions, and overall supplier and departmental performance, while becoming a benchmark platform for which other divisions gauge their systems and processes in both the Supply Chain and Operations arena.

In addition to my professional knowledge and experience with Ken, I have also come to know Ken and his wife on a personal basis. They are both fine people, and with Ken's wife also an accomplished and highly regarded professional herself, they make a great couple and strong team.

I therefore, without hesitation, highly recommend Ken for any applicable position with a company where there is believed to be a mutual fit.

Regards,

Mark A. Green

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Vice President, Global Supply Chain

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